Course syllabus English for Specific Purposes II



COURSE DETAILS		
Type of study programme	Specialist graduate professional study programme - 120 ECTS	
Study programme	Trade and Tourism Management	
Course title	English for Specific Purposes II	
Course code	DTT011	
ECTS (Number of credits allocated)	4	
Course status	Core	
Year of study	First	
Course Web site	http://moodle.oss.unist.hr/	
	Lectures	15
Total lesson hours per semester	Seminars	0
semester	Auditory exercises	45
Prerequisite(s)	B2 level	
Lecturer(s)	Edita Šalov, senior lecturer	

COURSE DESCRIPTION		
Course Objectives:	 Using and improving all language skills. Acquiring relevant grammatical and lexical business English structures at upper-intermediate level in everyday business environment. 	
Learning outcomes On successful completion of this course, student should be able to:	 define basic business English terms related to the following topics: management styles, team building, finance, customer service, crisis management, mergers and acquisitions exchange information related to business problems, set goals, write a report, write summaries apply grammar knowledge in the following areas: modal auxiliaries, conditional clauses, gerunds and infinitives, prepositions prepare a portfolio and a presentation on a given topic 	
Course content	Communication skills, Management styles and Leadership, Team building, Raising finance, Customer service and Customer satisfaction, Crisis management, Creativity in business, Mergers and acquisitions	

CONSTRUCTIVE ALIGNMENT – Learning outcomes, teaching and assessment methods

Alignment of students activities with learning outcomes			
Activity	Student workload ECTS credits	Learning outcomes	
Lectures and auditory exercises	60 hours / 2 ECTS	1,2,3,4	
Portfolio	30 hours / 1 ECTS	3,4	
Mid-term exams (preparation and delivery)	9 hours / 0.3 ECTS	1,2,3,4	
Self-study	15 hours / .0.5 ECTS	1,2,3,4	
Office hours and final exam	6 hours / 0.2 ECTS	1,2,3,4	
TOTAL:	120 hours / 4 ECTS	1,2,3,4	

CONTINUOUS ASSESSMENT		
Continuous testing indicators	Performance A_{i} (%)	Grade ratio $k_{ m i}(\%)$
Class attendance and participation	70-100	10
Presentation	50-100	15
Project	50-100	25

First mid-term exam	50-100	25
Second mid-term exam	50-100	25

FINAL ASSESSMENT		
Indicators checks - final exam (first and second examination date)	Performance A _i (%)	Grade ratio $k_{\rm i}(\%)$
Theoretical exam (written)	50 - 100	50
Previous activities (include all continuous testing indicators)	0 - 100	50
Indicators checks - final exam (third and fourth examination date)	Performance A _i (%)	Grade ratio $k_i(\%)$
Theoretical exam (written)	50 - 100	50
Previous activities (include all continuous testing indicators)	0 - 100	50

PERFORMANCE AND GRADE		
Percentage	Criteria	Grade
50% - 62,4%	basic criteria met	sufficient (2)
62,5% - 74,9%	average performance with some errors	good (3)
75% - 87,4%	above average performance with minor errors	very good (4)
87,5% - 100%	outstanding performance	outstanding (5)

ADDITIONAL INFORMATION

- knowledge of general English language at B2 level is needed
- at least 70% attendance for full-time students and 50% for part-time students is required.